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German-Azerbaijani Export Finance Conference 2025

Innovation and Technology meets Finance

07 - 08 October 2025 | JW Marriott Absheron Baku

Preliminary Program

Partners

PASHA Bank OJSC, Commerzbank AG, Yelo Bank OJSC, Dentons

Cooperation Partners

German Eastern Business Association (OA), COMMIT GmbH, AZPROMO, Euler Hermes (tbc)

Day 1: Economic Overview and Strategic National Projects

09:00 - 09:30	Registration & Welcome Coffee <ul style="list-style-type: none"> Check-in and informal networking Participants can mingle, enjoy coffee, and prepare for the conference
09:30 - 09:45	Opening Remarks Speakers: Anar Hasanov, President, AHK Azerbaijan <ul style="list-style-type: none"> Overview of the conference goals Introduction to key topics and partners involved
09:45 - 10:15	Keynote Speech Economic Landscape of Azerbaijan: Opportunities for International Collaboration Speaker: Mikayil Jabbarov, Minister of Economy of the Republic of Azerbaijan (tbc) <ul style="list-style-type: none"> Discussion of Azerbaijan's current economic situation Attractiveness of Azerbaijan for international trading and investments Speaker: Ulvi Mansurov, Executive Director, Azerbaijan Investment Company OJSC (tbc) <ul style="list-style-type: none"> Focus on strategic national projects and sectors with high potential for international cooperation
10:15 - 10:30	Impulse Speech Speaker: Thomas Baum, Executive - Head of Division, Euler Hermes (tbc) Presentation of the new package of measures for Export Credit Guarantees offered by Germany to support projects in Azerbaijan
10:30 - 10:45	Coffee Break

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10:45 - 11:15	<p>Panel 1: Insight & Impact</p> <p>Impulse Talk: The overview of available financial instruments, programs, and partnerships offered by Azerbaijani banks to support projects in the Energy, Water Management, Food & Agriculture, and Digitalization sectors. Highlights the financing needs for projects in Azerbaijan from the perspective of German banks, as well as showcase success stories.</p>
11:15 - 11:45	<p>Panel 2: Insight & Impact</p> <p>Impulse Talk: Available financial instruments, programs, and partnerships that support German exports in the Energy, Water Management, Food & Agriculture, and Digitalization sectors. Financing needs for projects in Azerbaijan from the perspective of German banks and highlight success stories of German exporters.</p>
11:45 - 12:15	<p>Panel 3: Insight & Impact</p> <p>Impulse Talk: Key aspects of doing business in Azerbaijan on regulatory conditions, export financing, tax and legal. Best practices and success stories related to the financing of projects in Azerbaijan.</p>
12:15 - 12:30	<p>Closing Remarks</p> <p>Speaker: <i>Nargis Wieck, Executive Director, AHK Azerbaijan</i></p>
12:30 - 14:00	<p>Buffet Lunch & Networking Session</p>

Afternoon Session: From Ideas to Action – Developing Joint Projects

14:00 - 16:00	<p>Bilateral Meetings with Project Owners (Closed doors)</p> <p>Platform for exchange between project owners, technology and solution exporters, and financial institutions.</p> <ul style="list-style-type: none"> - Business-to-Business (B2B) Meeting Lounge - General Business-to-Business (B2B) Meeting Lounge - General Business-to-Business (B2B) Meeting Lounge
<i>in parallel</i>	<p>B2G Round Tables</p> <ul style="list-style-type: none"> - Energy and Green Tech - Water Resources Management - Food processing/ Agriculture - Digitalization <p>Industry stakeholders come together to discuss challenges, explore opportunities, and share insights within their respective sectors.</p>

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19:00	Networking dinner in a restaurant
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Day 2: Government Meetings, Visits, and Cultural Program

09:00 - 12:00	(Bilateral) Meetings for German Banks and Companies
13:00 - 14:30	Joint Lunch with Participants
16:00 - 17:00	Cultural Tour for German Participants Guided Tour of Baku's Old City (Icherisheher) <ul style="list-style-type: none"> Explore Baku's UNESCO-listed Old City, known for its rich history and stunning architecture Visit key landmarks such as the Maiden Tower, Shirvanshahs' Palace, and ancient caravanserais Learn about the historical importance of Baku as a trade hub between Europe and Asia
17:00 - 18:00	Free Time / Optional Activities <ul style="list-style-type: none"> Participants may choose to visit other cultural sites

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