



German-Azerbaijani Export Finance Conference

07.-08. October 2025



 Partner In Azerbaijan

In Cooperation with



Innovation and Technology meets Finance

Sectoral Overview Opportunities for participants from Germany

Digitalization Sector

Prominent Development Projects in Azerbaijan:

- “Online Azerbaijan” Nationwide broadband program (**Ministry of Digital Development & Transport, Aztelekom, Baktelecom**)
- Digital silk way fiber optic connection (**AzerTelecom, NEQSOL**)
- Digitalization of Azerbaijan Railways (**ADY**)

Overview:

- ICT infrastructure boom: fiber networks, rail systems & datalinks expanding nationwide
- Strategic vision: “Digital Economy 2030” boosts connectivity and automation
- Strong PPP financing: backed by ADB, EBRD, and major telecom operators

Opportunities:

- Rail tech: demand for digital traffic control, scheduling & freight systems
- High-speed fiber deployment in cities, rail lines & rural areas
- Scope for infrastructure suppliers: switching, sensors, integration, cybersecurity

For more information regarding other opportunities and projects please feel free to contact us



Energy & Green Tech Sector

Prominent Development Projects in Azerbaijan:

- Green Energy Corridor (**AREA, Azerenerji OJSC, Ministry of Energy of the Republic of Azerbaijan**)
- Azerbaijan Railway Company Decarbonization Project (**Baku Metro**)
- Solar PW project in Jabrayil, Azerbaijan (**Nobel Energy**)
- Solar PW project in Nakhchivan, Azerbaijan (**Nobel Energy**)
- Battery Energy Storage Systems (**AGEC**)

Overview

- Renewables now cover 13.7 % of electricity, with a 30 % target by 2030
- 7 GW planned, incl. 1.9 GW under construction (8 solar/wind projects)
- Key exports: 4 GW via Georgia, Nakhchivan-Turkey line in planning

Opportunities

- Large-scale IPP tenders and state-backed PPA models attract foreign developers
- High solar/wind yield zones: Absheron coast, East Zangezur & Jabrayil region
- Export-oriented projects eligible for EU, IFI and Gulf-based green funding

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Water Resources Management Sector

Prominent Development Projects in Azerbaijan:

- Desalination Plant in Sumqayit (**State Water Reserves Agency**)
- Karabakh Reservoir Rehabilitation (**State Water Reserves Agency**)
- Ganja Water & Wastewater Modernization (**State Amelioration and Water Management Committee**)
- Irrigation Rehab in Nakhchivan (**State Amelioration and Water Management Committee**)

Overview:

- 2024: National Water Strategy launched to modernize infrastructure and management
- \$12 bn needed for Baku/Absheron water & sewage upgrades
- 55 % loss rate in Baku from leaking pipes, outdated systems

Opportunities:

- Leak detection, pipe rehabilitation & smart metering in urban zones
- Engineering solutions for desalination, pumping & coastal infrastructure
- Wastewater treatment, reuse & storage systems in post-conflict areas

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Food Processing & Agriculture Sector

Prominent Development Projects in Azerbaijan:

- Yevlakh Agropark & Pilot Agrocluster: establishment of intensive fruit orchards, livestock farming, poultry operations, and processing facilities. (**Ministry of Agriculture of the Republic of Azerbaijan**)
- Shirvan Agro Livestock & Dairy Complex. (**Shirvan Agro LLC**)
- Procurement of Confectionery and Wafer Production Lines
- Regional Fruit (pomegranate, apple, and other fruits) Juice Production Projects (**Private Businesses**)
- Development of Dairy, Yogurt, and Brewery Production Lines (**Private Businesses**)

Overview

- Agriculture: 36 % of workforce, but only 5.7 % of GDP
- Food market: €13 bn (2025), projected at €17.7 bn by 2030
- Food processing and beverages growing

Opportunities

- Demand for machinery, storage & precision-farming tools in new agro-clusters
- Meat & dairy processing, feed production & cold chain solutions in expansion
- Packaging & bottling equipment for growing FMCG & beverage market

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Contact Information

Feel free to contact our AHK Experts

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