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# German-Azerbaijani Export Finance Conference 2025

Innovation and Technology meets Finance

07 - 08 October 2025 | JW Marriott Absheron Baku | Sharg Hall

Baku, Azerbaijan

## Preliminary Program

### Partners

PASHA Bank OJSC | Commerzbank AG  
Yelo Bank OJSC | Branch Office of Dentons Europe (Central Asia) Limited

### Cooperation Partners

German Eastern Business Association (OA) | COMMIT GmbH | AZPROMO | Euler Hermes

## Day 1: Economic Overview and Strategic National Projects

09:00 - 09:30

### Registration & Welcome Coffee

- Check-in and informal networking
- Participants can mingle, enjoy coffee, and prepare for the conference

09:30 - 10:15

### Opening and Welcome

Nargis Wieck, Executive Director, AHK Azerbaijan

### Economic Landscape of Azerbaijan: Opportunities for International Collaboration

Mikayil Jabbarov, Minister of Economy of the Republic of Azerbaijan (tbc)

- Economic Trends, Strategic Priorities, and Industrial Ambitions

Ulvi Mansurov, Executive Director, Azerbaijan Business Development Fund (tbc)

- Focus on strategic national projects and sectors with high potential for international cooperation

Bahrz Naghiyev, Member of the Board of Directors, PASHA Bank OJSC

- Macroeconomic Outlook: Azerbaijan and the Region

10:15 - 10:30

### Impulse Speech

Sophia Schultz-Renz, Head of Department, Euler Hermes AG

- The new package of measures for Export Credit Guarantees offered by Germany to support projects in Azerbaijan

10:30 - 10:45

### Coffee Break

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**Panel Series:** Impulse talks on financing tools, export support, and business practices in Azerbaijan, featuring key programs and success stories.

10:45 - 11:15	<b>Panel 1: Financing Needs for Projects in Azerbaijan and Showcasing Success Stories</b> <b>Moderator:</b> Pasha Bank OJSC
11:15 - 11:45	<b>Panel 2: Supporting German Exports - Financing of Critical Investment Projects</b> <b>Moderator:</b> Commerzbank AG
11:45 - 12:15	<b>Panel 3: Doing Business in Azerbaijan</b> <b>Moderator:</b> Dentons Europe (Central Asia) Limited
12:15 - 12:30	<b>Closing Remarks</b> <b>Nargis Wieck, Executive Director, AHK Azerbaijan</b>
<b>12:30 - 14:00</b>	<b>Buffet Lunch &amp; Networking Session</b>

**B2G Round Tables:** Industry stakeholders come together to discuss challenges, explore opportunities, and share insights within their respective sectors.

14:00 - 16:00 <i>in parallel</i>	<p><b>B2G Round Table: Energy and Green Technology</b></p> <p><b>Topic:</b> Energy Production, TSO (Energy Distribution), Sustainable Aviation Fuel</p> <p><b>Moderator:</b></p> <ul style="list-style-type: none"> <li>Uniper Global Commodities SE</li> </ul> <p><b>Government represented by:</b></p> <ul style="list-style-type: none"> <li>Ministry of Energy of the Republic of Azerbaijan (tbc)</li> <li>Azerbaijan Energy Regulatory Agency (AERA)</li> <li>Azerbaijan Renewable Energy Agency (AREA)</li> </ul> <p><b>Businesses represented by:</b></p> <ul style="list-style-type: none"> <li>Asian Development Bank (ADB)</li> <li>Elia Grid Infrastructure</li> <li><i>Further participation is in progress.</i></li> </ul>
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<i>in parallel</i>	<p><b>B2G Round Table: Water Resources Management</b></p> <p><b>Moderator:</b></p> <ul style="list-style-type: none"> <li>Gilan Pivot LLC (tbc)</li> </ul> <p><b>Government represented by:</b></p> <ul style="list-style-type: none"> <li>Azerbaijan State Water Resources Agency</li> <li>United Water Supply Service of Major Cities</li> <li>Regional Water Reclamation Service</li> </ul> <p><b>Businesses represented by:</b></p> <ul style="list-style-type: none"> <li>German Water Partnership e.V.</li> <li>WILO SE Germany</li> <li>Asian Development Bank (ADB)</li> <li><i>Further participation is in progress.</i></li> </ul>
<i>in parallel</i>	<p><b>B2G Round Table: Food processing and Agriculture</b></p> <p><b>Moderator:</b></p> <ul style="list-style-type: none"> <li>Veyseloglu Group of Companies LLC (tbc)</li> </ul> <p><b>Government represented by:</b></p> <ul style="list-style-type: none"> <li>Ministry of Agriculture, International Relations Department (tbc)</li> <li>Food Safety Agency</li> <li>State Agency for Agricultural Credits</li> <li>Agro Procurement and Supply OJSC</li> </ul> <p><b>Businesses represented by:</b></p> <ul style="list-style-type: none"> <li>Azersun Holding</li> <li>Avrora LLC</li> <li>Asian Development Bank (ADB)</li> <li>Landesbank Baden-Württemberg</li> <li><i>Further participation is in progress.</i></li> </ul>
<i>in parallel</i>	<p><b>B2G Round Table: Digitalization</b></p> <p><b>Moderator:</b></p> <ul style="list-style-type: none"> <li>Azerfon LLC (tbc)</li> </ul> <p><b>Government represented by:</b></p> <ul style="list-style-type: none"> <li>Ministry of Digital Development and Transport (tbc)</li> <li>Innovation and Digital Development Agency</li> <li>Electronic Security Center</li> <li>State Fund for Development of Information Technologies</li> </ul> <p><b>Businesses represented by:</b></p> <ul style="list-style-type: none"> <li>Asian Development Bank (ADB)</li> <li><i>Further participation is in progress.</i></li> </ul>
<i>in parallel</i>	<p><b>Bilateral Meetings with Project Owners (Closed doors)</b></p> <p>Platform for exchange between project owners, technology and solution exporters, and financial institutions.</p> <ul style="list-style-type: none"> <li>Business-to-Business (B2B) Meeting Lounge</li> <li>Business-to-Business (B2B) Meeting Lounge</li> <li>Business-to-Business (B2B) Meeting Lounge</li> </ul>
<b>19:00</b>	<b>Networking dinner in a restaurant</b>

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**Day 2: Government Meetings, Visits, and Cultural Program**

09:00 - 12:30

**(Bilateral) Meetings for German Banks**

13:00 - 14:30

**Lunch Break**

16:00 - 17:00

**Cultural Tour for German Participants**

**Guided Tour of Baku's Old City (Icherisheher)**

- Explore Baku's UNESCO-listed Old City, known for its rich history and stunning architecture
- Visit key landmarks such as the Maiden Tower, Shirvanshahs' Palace, and ancient caravanserais
- Learn about the historical importance of Baku as a trade hub between Europe and Asia

**17:00**

**End of the Event and Individual Departure**

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