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German-Azerbaijani Export Finance Conference 2025

Innovation and Technology meets Finance

07 - 08 October 2025 | JW Marriott Absheron Baku
Preliminary Program

Partners PASHA Bank OJSC, Commerzbank AG, Yelo Bank OJSC, Dentons

Cooperation Partners German Eastern Business Association (OA), COMMIT GmbH, AZPROMO, Euler Hermes (tbc)

Day 1: Economic Overview and Strategic National Projects

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| 09:00 - 09:30 | Registration & Welcome Coffee <ul style="list-style-type: none"> Check-in and informal networking Participants can mingle, enjoy coffee, and prepare for the conference |
| 09:30 - 10:15 | Opening and Welcome Nargis Wieck, Executive Director, AHK Azerbaijan |
| | Economic Landscape of Azerbaijan: Opportunities for International Collaboration Mikayil Jabbarov, Minister of Economy of the Republic of Azerbaijan (tbc) <ul style="list-style-type: none"> Economic Trends, Strategic Priorities, and Industrial Ambitions Javid Gouliyev, CEO at PASHA Bank OJSC <ul style="list-style-type: none"> Macroeconomic Outlook: Azerbaijan and the Region Ulvi Mansurov, Executive Director, Azerbaijan Investment Company OJSC (tbc) <ul style="list-style-type: none"> Focus on strategic national projects and sectors with high potential for international cooperation |
| 10:15 - 10:30 | Impulse Speech Thomas Baum, Executive - Head of Division, Euler Hermes (tbc) <ul style="list-style-type: none"> The new package of measures for Export Credit Guarantees offered by Germany to support projects in Azerbaijan |
| 10:30 - 10:45 | Coffee Break |

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| 10:45 - 11:15 | <p>Panel 1: Insight & Impact</p> <p>Impulse Talk: The overview of available financial instruments, programs, and partnerships offered by Azerbaijani banks to support projects in the Energy, Water Management, Food & Agriculture, and Digitalization sectors. Highlights the financing needs for projects in Azerbaijan from the perspective of German banks, as well as showcase success stories.</p> |
| 11:15 - 11:45 | <p>Panel 2: Insight & Impact</p> <p>Impulse Talk: Available financial instruments, programs, and partnerships that support German exports in the Energy, Water Management, Food & Agriculture, and Digitalization sectors. Financing needs for projects in Azerbaijan from the perspective of German banks and highlight success stories of German exporters.</p> |
| 11:45 - 12:15 | <p>Panel 3: Insight & Impact</p> <p>Impulse Talk: Key aspects of doing business in Azerbaijan on regulatory conditions, export financing, tax and legal. Best practices and success stories related to the financing of projects in Azerbaijan.</p> |
| 12:15 - 12:30 | <p>Closing Remarks</p> <p>Nargis Wieck, Executive Director, AHK Azerbaijan</p> |
| 12:30 - 14:00 | Buffet Lunch & Networking Session |
| <p>14:00 - 16:00</p> <p><i>in parallel</i></p> | <p>Bilateral Meetings with Project Owners (Closed doors)</p> <p>Platform for exchange between project owners, technology and solution exporters, and financial institutions.</p> <ul style="list-style-type: none"> - Business-to-Business (B2B) Meeting Lounge - Business-to-Business (B2B) Meeting Lounge - Business-to-Business (B2B) Meeting Lounge <p>B2G Round Tables</p> <ul style="list-style-type: none"> - Energy and Green Tech - Water Resources Management - Food processing/ Agriculture - Digitalization <p>Industry stakeholders come together to discuss challenges, explore opportunities, and share insights within their respective sectors.</p> |
| 19:00 | Networking dinner in a restaurant |

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Day 2: Government Meetings, Visits, and Cultural Program

09:00 - 12:00

(Bilateral) Meetings for German Banks and Companies

13:00 - 14:30

Joint Lunch with Participants

16:00 - 17:00

Cultural Tour for German Participants

Guided Tour of Baku's Old City (Icherisheher)

- Explore Baku's UNESCO-listed Old City, known for its rich history and stunning architecture
- Visit key landmarks such as the Maiden Tower, Shirvanshahs' Palace, and ancient caravanserais
- Learn about the historical importance of Baku as a trade hub between Europe and Asia

17:00

- END OF THE EVENT AND INDIVIDUAL DEPARTURE

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