



# German-Azerbaijani Export Finance Conference 2025

*Innovation and Technology meets Finance*

07 October 2025 | JW Marriott Absheron Baku | Sharg Hall  
Baku, Azerbaijan

## Preliminary Program

### Partners

PASHA Bank OJSC | Commerzbank AG  
Branch Office of Dentons Europe (Central Asia) Limited | Unibank Commercial Bank OJSC | Yelo Bank OJSC

### Cooperation Partners

German Eastern Business Association (OA) | COMMIT GmbH | Euler Hermes | German Water Partnership | AZPROMO

## Day 1: Economic Overview and Strategic National Projects

09:00 - 09:30	<b>Registration &amp; Welcome Coffee</b> <ul style="list-style-type: none"> <li>Participant check-in and informal networking</li> <li>A chance to connect over coffee and get ready for the conference program</li> </ul>
09:30 - 10:15 Sharg Hall I	<b>Opening and Welcome</b> <b>Nargis Wieck, Executive Director, AHK Azerbaijan</b> <b>Yusif Abdullayev, Executive Director of the Export and Investment Promotion Agency of the Republic of Azerbaijan - AZPROMO</b>
	<b>Economic Landscape of Azerbaijan: Opportunities for International Collaboration</b> <b>Mikayil Jabbarov, Minister of Economy of the Republic of Azerbaijan (tbc)</b> <ul style="list-style-type: none"> <li>Economic Trends, Strategic Priorities, and Industrial Ambitions</li> </ul> <b>H.E. Dr. Ralf Horlemann, Embassy of the Federal Republic of Germany in Azerbaijan</b> <ul style="list-style-type: none"> <li>Perspectives of German-Azerbaijan Economic Cooperation</li> </ul> <b>Azer Mursagulov, Member of the Executive Board, Azerbaijan Investment Holding (tbc)</b> <ul style="list-style-type: none"> <li>International Cooperation and Opportunities in Azerbaijan's Financial and Debt Sector</li> </ul> <b>Bahrüz Naghiyev, Deputy Chairman of the Executive Board, PASHA Bank OJSC</b> <ul style="list-style-type: none"> <li>Macroeconomic Outlook: Azerbaijan and the Region</li> </ul>
10:15 - 10:30 Sharg Hall I	<b>Impulse Speech</b> <b>Sophia Schultz-Renz, Head of Department, Euler Hermes AG</b> <ul style="list-style-type: none"> <li>The new package of measures for Export Credit Guarantees offered by Germany to support projects in Azerbaijan</li> </ul>

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<b>10:30 - 10:45</b> <b>Foyer</b>	<b>Coffee Break</b>
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**Panel Series:** Impulse talks on financing tools, export support, and business practices in Azerbaijan, featuring key programs and success stories.

10:45 - 11:15 Sharq Hall I	<b>Panel 1: Financing Needs for Projects in Azerbaijan and Showcasing Success Stories</b> <b>Moderator:</b> <ul style="list-style-type: none"> <li><b>Kamil Allahverdiyev</b>, Director of Treasury, Pasha Bank OJSC</li> </ul> <b>Panellists:</b> <ul style="list-style-type: none"> <li><b>Niyazi Amirbayov</b>, CEO, Agrodairy LLC</li> <li><b>Tolga Çeltakligil</b>, Managing Director (SWA/EAF), Bühler Group</li> <li><b>Sophia Schultz-Renz</b>, Head of Department, Euler Hermes AG</li> <li><b>Ekaterina Buzina</b>, Head of Legal, COMMIT Project Partners GmbH</li> </ul>
11:15 - 11:45 Sharq Hall I	<b>Panel 2: Supporting German Exports - Financing of Critical Investment Projects</b> <b>Moderator:</b> <ul style="list-style-type: none"> <li><b>Michael Schwarz</b>, Director - Global Import Markets, Structured Export &amp; Trade Finance, Commerzbank AG</li> </ul> <b>Panellists:</b> <ul style="list-style-type: none"> <li><b>Julia Schultz-Berndt</b>, Head of Financial Analysis &amp; Structuring Europe, Nordex SE</li> <li><b>Stephanie Meier-Sydow</b>, Director, Sales Türkiye, Central Asia, Southern Caucasus, Jebsen &amp; Jessen (GmbH &amp; Co.) KG</li> </ul>
11:45 - 12:15 Sharq Hall I	<b>Panel 3: Doing Business in Azerbaijan</b> <b>Moderator:</b> <ul style="list-style-type: none"> <li><b>Ulvia Zeynalova-Bockin</b>, Managing Partner, Dentons Europe (Central Asia) Limited</li> </ul> <b>Panellists:</b> <ul style="list-style-type: none"> <li><b>Maxim Zubov</b>, Vice President Subregion Turkey and Central Asia and Western Europe, Siemens Energy Global GmbH &amp; Co. KG</li> <li><b>Ruslan Alakbarov</b>, Adviser to the President, Improtex Group of Companies</li> <li><b>Katerina Zuban</b>, Managing Director, Rhenus Logistics Azerbaijan LLC</li> </ul>
<b>12:15 - 12:25</b>	<b>MoU Signing Ceremony</b>
12:25 - 12:30 Sharq Hall I	<b>Closing Remarks</b> <b>Nargis Wieck</b> , Executive Director, AHK Azerbaijan
<b>12:30 - 14:00</b> <b>Foyer</b>	<b>Buffet Lunch</b>

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**B2G Round Tables:** Industry stakeholders come together to discuss challenges, explore opportunities, and share insights within their respective sectors.

**14:00 - 15:00**

Sharg Hall II  
*in parallel*

**B2G Round Table: Energy and Green Technology**

**Topics:**

- Energy Production
- Transmission System Operation (Energy Distribution and Selling)
- Sustainable Aviation Fuel

**Moderator:**

- Rashad Huseynli, Head of Representative Office, Uniper Global Commodities SE

**Government represented by:**

- Ministry of Energy of the Republic of Azerbaijan
- Azerbaijan Energy Regulatory Agency (AERA)
- Azerbaijan Renewable Energy Agency (AREA)

**Businesses represented by:**

- Farrukh Heybetov, Director of the Energy Efficiency and International Cooperation Department, Azerishiq OJSC
- Elnur Mammadov, Head of the Department for International Ratings and Cooperation, Azerishiq OJSC
- Vugar Mammadov, Vice-President CIS and Central Asia, Silk Way West Airlines LLC
- Elnara Guliyeva, Sustainability Business Partner, Azerbaijan Airlines
- Hayala M. Nagiyeva, CFO, Azerbaijan Green Energy Company (AGEC)
- Sanan Shabanov, Senior Investment Officer, Asian Development Bank (ADB)
- Alexandr Zolotukhin, Head of Branch in the Republic of Azerbaijan, Siemens Energy Global GmbH & Co. KG
- Avtandili Todua, Head - Investment Advisory & Project Finance, Elia Grid International AG
- Julia Schultz-Berndt, Head of Financial Analysis & Structuring Europe, Nordex SE

*in parallel*

**B2G Round Table: Water Resources Management**

**Topics:**

- Water Supply in Large Cities
- Water Resource Management and Irrigation in Agriculture
- Optimizing Resources & Efficiency in Water Management

**Moderator:**

- Emil Qocayev, CEO, Gilan Pivot LLC

**Government represented by:**

- Tahir Khalilov, Chairman of the Board, the Public Legal Entity "United Water Supply Service of Large Cities"
- Ilgar Taghiyev, Deputy Chairman of the Board, the Public Legal Entity "United Water Supply Service of Large Cities"

**Businesses represented by:**

- Boris Greifeneder, Managing Director, German Water Partnership e.V.
- Tu Lyman, CSO of AMEA Region, Wilo SE Germany
- Agro Food Investments LLC
- Agrodairy LLC
- Amid Safarov, Director, Kila-Group LLC
- Aquialink LLC (tbc)
- Asian Development Bank (ADB) (tbc)

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### B2G Round Table: Food processing and Agriculture

#### Topics:

- Agro-Food Processing Facilities
- Mechanization & Smart Agro-Food Solutions
- Agri-Food Value Chains

#### Moderator:

- Ilgar Aliyev, Founder, Industrial Solutions LLC

#### Government represented by:

- Ministry of Agriculture, International Relations Department (tbc)
- Food Safety Agency
- State Agency for Agricultural Credits
- Agro Procurement and Supply OJSC

#### Businesses represented by:

- Savas Uzan, Board Member, Azersun Holding
- Hamlet Gulaliyev, Head of the Purchase Department, Avrora LLC
- Shahla Yusifzade, Advisor to the Group CEO on Food Safety, Technical Regulation, and Quality Affairs, Veyseloglu Group of Companies LLC
- Tolga Çeltekligil, Managing Director ((SWA/EAF), Bühler Group
- Thomas Oetter, Director, Landesbank Baden-Württemberg
- Asian Development Bank (ADB) (tbc)
- Agro Food Investments LLC
- Agrodairy LLC

*in parallel*

### B2G Round Table: Digitalization

#### Topics:

- Digital Transformation in Government and State-Owned Enterprises (SOEs)
- Development of National Digital Infrastructure
- Cybersecurity and Data Governance

#### Moderator:

- Gunnar Pahnke, CEO, Azerfon LLC

#### Government represented by:

- Ministry of Digital Development and Transport (tbc)
- Innovation and Digital Development Agency
- Electronic Security Center

#### Businesses represented by:

- Azerconnect Group (tbc)
- AZCON Holding (tbc)
- Evgeniy Epifanov Senior, Regional Manager, Director International Banking, ODDO BHF AG
- Mahmud Abdullayev, Head of the Development and Innovation Research Division of the Energy Efficiency and International Cooperation Department, Azerishiq OJSC
- Agshin Suleymanov, Senior Account Executive, SAP Azerbaijan
- Elshan Musayev, Managing Director, EKM Global Consulting GmbH
- Asian Development Bank (ADB) (tbc)

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**Bilateral Meetings with Project Owners (Closed doors):** Business-to-Business (B2B) Meeting Lounge is a platform for exchange between project owners, technology and solution exporters, and financial institutions.

<b>14:00 - 16:00</b> <b>Khojasen Hall</b> <i>in parallel</i>	<b>Business-to-Business (B2B) Meeting Lounge: Pasha Bank OJSC</b>
<b>Gobustan Hall</b> <i>in parallel</i>	<b>Business-to-Business (B2B) Meeting Lounge: Commerzbank AG</b>
<b>Khirdalan Hall</b> <i>in parallel</i>	<b>Business-to-Business (B2B) Meeting Lounge: Unibank OJSC</b>

**B2B Networking:** Networking area for conference visitors to connect with participants from Germany and Azerbaijan and learn about their services, products, and technologies.

<b>14:30 - 16:00</b> Sharg Hall I	Companies exhibiting in the B2B Networking will be announced by the end of September.
<b>16:00 - 16:30</b> <b>Amburan Hall</b>	<b>Press Conference</b>
<b>19:00</b>	<b>Networking dinner in a restaurant</b>

## Day 2: Government Meetings, Visits, and Cultural Program for German Companies

09:00 - 12:30	<b>(Bilateral) Meetings for German Banks</b>
13:00 - 14:30	<b>Lunch Break</b>
16:00 - 17:00	<b>Cultural Tour for German Participants</b> Guided Tour of Baku's Old City (Icherisheher) <ul style="list-style-type: none"> <li>Explore Baku's UNESCO-listed Old City, known for its rich history and stunning architecture</li> <li>Visit key landmarks such as the Maiden Tower, Shirvanshahs' Palace, and ancient caravanserais</li> <li>Learn about the historical importance of Baku as a trade hub between Europe and Asia</li> </ul>
<b>17:00</b>	<b>End of the Event and Individual Departure</b>

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