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German-Azerbaijani Export Finance Conference 2025

Innovation and Technology Meets Finance

07 October 2025

JW Marriott Absheron Hotel Baku | Sharg Hall | Baku, Azerbaijan

Program of the Conference

Cooperation Partners

PASHA Bank OJSC | Commerzbank AG
Branch Office of Dentons Europe (Central Asia) Limited | Unibank Commercial Bank OJSC | Yelo Bank OJSC

Supporting Partners

German Eastern Business Association (OA) | COMMIT GmbH | Euler Hermes | German Water Partnership | AZPROMO

Agenda: Economic Overview and Strategic National Projects

09:00 - 09:30	Registration & Welcome Coffee
09:30 - 10:15 Sharg Hall I	Opening and Welcome Nargis Wieck , Executive Director, AHK Azerbaijan
	Keynote Speeches: Economic Landscape of Azerbaijan: Opportunities for International Collaboration <ul style="list-style-type: none"> H.E. Dr. Ralf Horlemann, Ambassador, Embassy of the Federal Republic of Germany in Azerbaijan <i>Perspectives of German-Azerbaijani Economic Cooperation</i> Samad Bashirli, Deputy Minister of Economy of the Republic of Azerbaijan <i>Economic Trends, Strategic Priorities, and Industrial Ambitions</i> Azer Mursagulov, Director, Agency for Managing Public Debt and Financial Obligations under the Ministry of Finance <i>International Cooperation and Opportunities in Azerbaijan's Financial and Debt Sector</i> Bahrüz Naghiyev, Deputy Chairman of the Executive Board, PASHA Bank OJSC <i>Strengthening German-Azerbaijani Economic Cooperation through Finance, Innovation, and Sustainability</i>
10:15 - 10:30	Impulse Speech <ul style="list-style-type: none"> Sophia Schultz-Renz, Head of Department, Euler Hermes AG <i>New Package of Measures for Export Credit Guarantees Offered by Germany to Support Projects in Azerbaijan</i>
10:30 - 10:45 Foyer	Coffee Break

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10:30 - 11:30 Amburan Hall	Press Conference
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Panel Series: Impulse Talks on Financing Tools, Export Support, and Business Practices in Azerbaijan, Featuring Key Programs and Success Stories

10:45 - 11:15 Sharg Hall I	<p>Panel 1: German Expertise and Local Partnerships: Financing and Technology Cooperation</p> <p>Moderator:</p> <ul style="list-style-type: none"> Kamil Allahverdiyev, Director of Treasury, Pasha Bank OJSC <p>Panellists:</p> <ul style="list-style-type: none"> Niyazi Amirbayov, CEO, Agrodairy LLC Tolga Çeltekliligil, Managing Director (SWA/EAF), Bühler Group Ekaterina Buzina, Head of Legal, COMMIT Project Partners GmbH
11:15 - 11:45 Sharg Hall I	<p>Panel 2: Supporting German Exports – Financing of Critical Investment Projects</p> <p>Moderator:</p> <ul style="list-style-type: none"> Michael Schwarz, Deputy Head of Global Import Markets, Structured Export & Trade Finance, Commerzbank AG <p>Panellists:</p> <ul style="list-style-type: none"> Julia Schultz-Berndt, Head of Financial Analysis & Structuring Europe, Nordex SE Stephanie Meier-Sydow, Director Sales for Turkey, Central Asia, and Southern Caucasus, Jebson & Jessen (GmbH & Co.) KG Michael Geske, Senior Underwriting Manager Eastern Europe, Southern Caucasus and Central Asia, Euler Hermes AG
11:45 - 12:15 Sharg Hall I	<p>Panel 3: Doing Business in Azerbaijan</p> <p>Moderator:</p> <ul style="list-style-type: none"> Ulvia Zeynalova-Bockin, Managing Partner, Dentons Europe (Central Asia) Limited <p>Panellists:</p> <ul style="list-style-type: none"> Maxim Zubov, Vice President Subregion Turkey, Central Asia, and Western Europe, Siemens Energy Global GmbH & Co. KG Ruslan Alakbarov, Adviser to the President, Improtex Group of Companies Katerina Zuban, Managing Director, Rhenus Logistics Azerbaijan LLC Sevil Yahyayeva, Advisor to the Executive Director, Export and Investment Promotion Agency of the Republic of Azerbaijan – AZPROMO
12:15 – 12:25 Sharg Hall I	<p>(MoU) Signing Ceremony</p> <p>Siemens Energy Global GmbH & Co. KG and Green Energy Corridor Power Company</p> <p>Signing of a Non-Disclosure Agreement to facilitate cooperation on green energy transmission through High Voltage Direct Current (HVDC) technology</p>
12:25 - 12:30 Sharg Hall I	<p>Closing Remarks</p> <p>Nargis Wieck, Executive Director, AHK Azerbaijan</p>
12:30 - 14:00 Foyer	Buffet Lunch

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B2G Round Tables

Industry Stakeholders Discuss Challenges, Explore Opportunities, and Share Insights Within Their Respective Sectors

14:00 - 15:00

Sharg Hall II

in parallel

B2G Round Table: Energy and Green Technology

Topics:

- Energy Production
- Transmission System Operation (Energy Distribution and Selling)
- Sustainable Aviation Fuel

Moderator:

- **Vitaliy Yakovlev**, Managing Partner, KPMG in Azerbaijan

Government Representatives:

- **Fuad Ismayilov**, Leading Advisor of International Cooperation, Ministry of Energy
- **Elmar Gulaliyev**, Head of Energy Sector Liberalization, Azerbaijan Energy Regulatory Agency
- **Fuad Hasanov**, Deputy Head of Hydrogen and Green Technologies Department, Azerbaijan Renewable Energy Agency

Business Representatives:

- **Anar Efendiye**, Head of Foreign Economic Relations, Azerenerji OJSC
- **Farrukh Heybetov**, Director of Energy Efficiency and International Cooperation, Azerishiq OJSC
- **Elnur Mammadov**, Head of International Ratings and Cooperation, Azerishiq OJSC
- **Vugar Mammadov**, Vice-President CIS and Central Asia, Silk Way West Airlines LLC
- **Orkhan Kazimov**, Head of Procurement, Silk Way West Airlines LLC
- **Elnara Guliyeva**, Sustainability Business Partner, Azerbaijan Airlines CJSC
- **Hayala M. Naghiyeva**, CFO, Azerbaijan Green Energy Company (AGEC)
- **Sanan Shabanov**, Senior Investment Officer, Asian Development Bank (ADB)
- **Alexandr Zolotukhin**, Head of Branch in the Republic of Azerbaijan, Siemens Energy Global GmbH & Co. KG
- **Avtandili Todua**, Head of Investment Advisory & Project Finance, Elia Grid International AG
- **David Moncasi Hortet**, Business Development Manager, Nordex SE
- **Kamran Allahverdiyev**, Chapter Lead/Corporate Sales, PASHA Bank OJSC
- **Elchin Targuluyev**, Expert in Solar and Wind Energy, SOCAR Green LLC

in parallel

B2G Round Table: Water Resources Management

Topics:

- Water Supply in Large Cities
- Water Resource Management and Irrigation in Agriculture
- Optimizing Resources & Efficiency in Water Management

Moderator:

- **Emil Gojayev**, CEO, Gilan Pivot LLC

Government Representatives:

- **Tahir Khalilov**, Chairman of the Board, United Water Supply Service of Large Cities
- **Ilgar Taghiyev**, Deputy Chairman of the Board, United Water Supply Service of Large Cities

Business Representatives:

- **Boris Greifeneder**, Managing Director, German Water Partnership e.V.
- **Tu Lyman**, CSO of AMEA Region, Wilo SE Germany
- **Etibar Yolchuyev**, Director, Shamkir Agropark LLC
- **Amid Safarov**, Director, Kila Group LLC
- **Orkhan Mikayil**, Executive Director, Aqualink LLC
- **Yusif Mammadli**, Regional Representative, Bioworks LLC
- **Orkhan Mammadov**, Industry Owner, PASHA Bank OJSC

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B2G Round Table: Food Processing and Agriculture

Topics:

- *Agro-Food Processing Facilities*
- *Mechanization & Smart Agro-Food Solutions*
- *Agri-Food Value Chains*

Moderator:

- **Ilgar Aliyev**, Founder, Industrial Solutions LLC

Government Representatives:

- **Ramazan Nabiye**v, Deputy Chairman of the Board, Azerbaijan Institute of Food Safety

Business Representatives:

- **Savas Uzan**, Board Member, Azersun Holding
- **Shahla Yusifzade**, Advisor to the Group CEO on Food Safety, Technical Regulation, and Quality Affairs, Veyselloglu Group of Companies LLC
- **Hamlet Gulaliyev**, Head of Purchase, Avrora LLC
- **Tolga Çeltekliligil**, Managing Director (SWA/EAF), Bühler Group
- **Thomas Oetter**, Director, Landesbank Baden-Württemberg
- **Ramil Mammadov**, Crop Farming Managing Director, Agrodairy LLC
- **Asad Gurbanzadeh**, Chief Commercial Officer, Agrodairy LLC
- **Parviz Guliyev**, Finance Director, Milla LLC
- **Farid Faramazov**, Relationship Manager, PASHA Bank OJSC
- **Anar Ibrahimov**, Relationship Manager, PASHA Bank OJSC

in parallel

B2G Round Table: Digitalization

Topics:

- *Digital Transformation in Government, State-Owned Enterprises (SOEs), and Corporates*
- *Development of National Digital Infrastructure*
- *Cybersecurity and Data Governance*

Moderator:

- **Gunnar Pahnke**, CEO, Azerfon LLC

Government Representatives:

- **Gunduz Ahmadli**, Digital Development Department, Innovation and Digital Development Agency
- **Ravan Huseynli**, Senior Consultant of the Cybersecurity Management Sector, Electronic Security Center

Business Representatives:

- **Evgeniy Epifanov**, Senior Regional Manager/Director International Banking, ODDO BHF SE
- **Mahmud Abdullayev**, Head of Development and Innovation Research Division of the Energy Efficiency and International Cooperation Department, Azerishiq OJSC
- **Agshin Suleymanov**, Senior Account Executive, SAP Azerbaijan
- **Elshan Musayev**, Managing Director, EKM Global Consulting GmbH
- **Steve L. Gui-Diby**, Senior Country Economist, World Bank Azerbaijan Office
- **Elvin Yolchiyev**, Industry Owner, PASHA Bank OJSC

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Bilateral Meetings with Project Owners (Closed Doors)

Business-to-Business (B2B) Meeting Lounge is a platform for exchange between project owners, technology and solution exporters, and financial institutions.

14:00 - 16:00 Khojasen Hall <i>in parallel</i>	Business-to-Business (B2B) Meeting Lounge: PASHA Bank OJSC
Gobustan Hall <i>in parallel</i>	Business-to-Business (B2B) Meeting Lounge: Commerzbank AG
Khirdalan Hall <i>in parallel</i>	Business-to-Business (B2B) Meeting Lounge: Unibank Commercial Bank OJSC

B2B Networking

A dedicated networking area for conference visitors to connect with participants from Germany and Azerbaijan, learn about their services, products, and technologies.

14:30 - 16:30 Sharg Hall I	B2B Networking
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